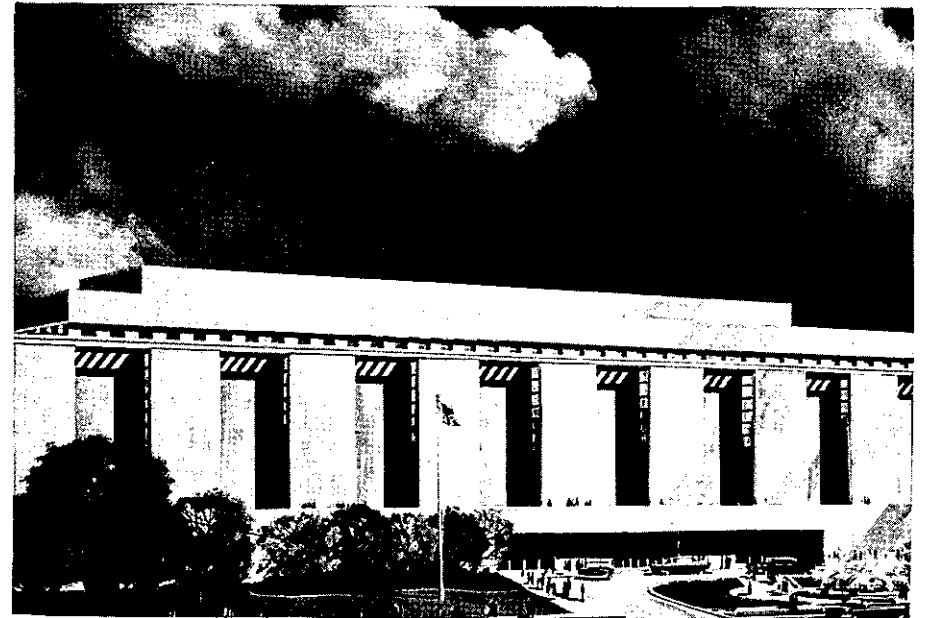


# NAPEX 1964

*Exhibition and Convention  
celebrating the opening of the*

HALL OF PHILATELY AND POSTAL HISTORY

*in the  
Museum of History and Technology  
of the Smithsonian Institution*



SHOREHAM HOTEL  
*Washington, D. C.*

*September 17-20, 1964*

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**NAPEX 1964**  
EXHIBITION AND CONVENTION

September 17-20, 1964

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Participating Societies:

- American First Day Cover Society
- American Philatelic Congress
- American Philatelic Society
- American Topical Association
- Bureau Issues Association
- China Stamp Society
- Confederate Stamp Alliance
- Essay-Proof Society
- Flag Cancel Society
- Philatelic Literature Association
- Postal History Society of the Americas
- Society of Philatelic Americans
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- U.S. Philatelic Classics Society
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January 9, 1964

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H. R. Harmer, Inc.  
6 West 48th Street  
New York 36, N. Y.

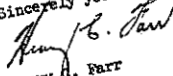
Dear Mr. Harmer:

We are pleased to enclose a check to the order of your firm in the sum of \$38,500, covering the agreed upon fee for the appraisal of Mr. Ward's philatelic collections, stock and library.

The individual executors and this company, as corporate executor, appreciate the thorough manner in which your appraisal was made, and the valuable advice rendered by you in connection with the disposition of the collection.

With best regards,

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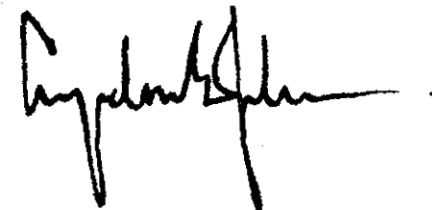
September 9, 1964

I am pleased to welcome to Washington all those who participate in the National Philatelic Exhibition and to extend my best wishes for success in your meeting.

The fifteen national societies participating here today represent not only stamp collectors all over our nation, but also students of history, for United States stamps illustrate our American achievements and goals.

Philatelists have helped develop our stamp program, and I hope they will continue to assist us in our efforts to constantly improve the artistic quality of our stamps.

I hope that you will have an opportunity to visit the Smithsonian Institution's new Hall of Philately and Postal History which will be formally opened during the period of your meeting.



1964 — our 46th year

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## WELCOME TO NAPEX

For years we have planned for this occasion; for months, we have been working intensively to make it a reality; and now it is actually at hand. We planned big, but your response has exceeded even our highest expectations. The fifteen national societies meeting here make this the largest assembly of philatelic societies ever held in this country. The cooperation of all these societies has been wonderful, and we wish to thank all their officers and representatives who have helped so willingly in the preparations.

To all of you, officers, members, and visitors, we bid a hearty welcome, and hope that your visit will be interesting, profitable and pleasant.

*Svend Yort*  
Svend Yort, Chairman

National Philatelic Exhibitions  
of Washington, D.C., Inc.

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 Ellery Denison . . . . . *Finance*  
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 Mrs. Anna D. Plant, Mrs. Grace L. MacKnight . . . . . *Registration*  
 Seymour B. Stiss . . . . . *Reservations*  
 Dr. Ellis Haworth . . . . . *Society Arrangements*



*Left to right, seated:* Dr. Ellis Haworth, Ellery Denison, Svend Yort, Seymour B. Stiss, J.F. Carpenter, Horace Harrison.  
*Standing:* Leonard M. Dulberg, George T. Turner, Mrs. Anna D. Plant, Miss Helen F. Demond, Gordon H. Torrey, Paul J. Plant.

# OFFICIAL NAPEX STAMP AUCTION SALE

To be held Friday, September 18, 1964,  
At 2 p.m. in the Executive Room,  
Shoreham Hotel, Washington, D. C.

## CLASSIC UNITED STATES

1847 Issue, Stamps and Covers  
1851-57 Issues, Stamps and Covers  
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**William A. Fox**

263 White Oak Ridge Road  
Short Hills, New Jersey

Alfred V. Galcius, Licensed Auctioneer

# PROGRAM

## Thursday, Sept. 17:

- 10:00 a.m. Opening Ceremony for Exhibition ... Ambassador Room Foyer  
*Address by Hon. John A. Gronouski,  
Postmaster General.*
- 10:30 a.m. Society of Philatelic Americans ----- Executive Room  
*First Business Meeting*
- 1 p.m. to 4 p.m. Bureau of Engraving and Printing  
*Special tour of stamp production division.  
Buses leave promptly in front of hotel.*
- 2 p.m. American Philatelic Congress ----- Executive Room  
*Business Meeting and first session on  
presentation of papers by the authors.*
- 4 p.m. to 6 p.m. Ladies' Tea ----- Heritage Room
- 8 p.m. American Philatelic Congress ----- Club A  
*Council Meeting.*
- 8 p.m. Universal Ship Cancellation Society ----- Club C
- 10 p.m. Exhibition and Bourse close.

## Friday, Sept. 18

- 9 a.m. to 12 noon Bureau of Engraving and Printing  
*Special tour of stamp production division.  
Buses leave promptly in front of hotel.*
- 10 a.m. to 10 p.m. Exhibition and Bourse.
- 10 a.m. American Philatelic Society ----- Heritage Room  
*First Business Meeting.*  
American Philatelic Congress ----- Executive Room  
*Second session on papers by authors.*  
Confederate Stamp Alliance ----- Directors Room  
*Business Meeting and Seminar*
- 12 noon American Philatelic Congress ----- Tudor Room  
*Civil War Centennial Luncheon. Color slides  
of Confederate material from the world's  
greatest collections, presented by Dr. Robert  
D.L. Davidson.*
- 2 p.m. to 5 p.m. Museum of History and Technology  
*Dedication of Hall of Philately and Postal  
History. Buses leave promptly in front of hotel.*
- 2 p.m. Special Napex Auction ----- Executive Room  
*by William A. Fox. (See adv. opposite)  
Alfred V. Galcius, licensed auctioneer.*
- 5 p.m. to 7 p.m. Reception for Officers of Participating ----- Forum  
*Societies. All Society members invited.*
- 7 p.m. Confederate Stamp Alliance Southern Supper  
*(Army-Navy Club, 17th & I Sts., N.W.)*
- 8 p.m. Society of Philatelic Americans ----- Executive Room  
*Second Business Meeting.*

# The American Philatelic Society



Invites You to Share the  
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Association with more than 14,000 stamp collectors—the largest hobby organization in the world.

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For additional information  
and an application form write to:

Executive Secretary

American Philatelic Society

P. O. Box 800, State College, Pa. 16801

- 8:30 p.m. Illustrated Talk by James A. Conlon, Chief, ----- Tudor Room  
*Office of Currency and Stamp Manufacturing,  
Bureau of Engraving and Printing, on stamp  
production and new multi-color presses.*
- 10 p.m. Exhibition and Bourse close.
- Saturday, Sept. 19:
- 9 a.m. Bureau Issues Association ----- Press Room  
*Board Meeting.*
- 10 a.m. to 10 p.m. Exhibition and Bourse
- 10 a.m. American Philatelic Society ----- Tudor Room  
*Second Business Meeting.*
- Society of Philatelic Americans ----- Executive Room  
*Third Business Meeting.*
- 11 a.m. American First Day Cover Society ----- Club C  
*Annual Meeting.*
- Postal History Society of the Americas ----- Club A
- 11:30 a.m. Society of Philatelic Americans  
*Convention Photograph.*
- 12 noon American Philatelic Society  
*Convention Photograph.*
- Flag Cancel Society ----- Club B
- 2 p.m. American Topical Association ----- Executive Room
- Essay-Proof Society ----- Directors Room
- United Postal Stationery Society ----- Club A
- U.S. Philatelic Classics Society ----- Club C  
*Business Meeting and 1847-51-57 Issues Workshop.*
- 4 p.m. Bureau Issues Association ----- Executive Room  
*Informal Get-Together.*
- China Stamp Society ----- Executive Room
- 7:30 p.m. Awards Banquet ----- Palladian Room
- 10 p.m. Exhibition and Bourse close.
- Sunday, Sept. 20
- 9 a.m. American Philatelic Congress ----- Tudor Room  
*Breakfast and Specialist Group Seminar. David  
Lidman, moderator; Subject: Literature: The  
Urgent Need for an Exchange of Intelligence.*
- U.S. Philatelic Classics Society ----- Club C  
*Breakfast and 1860-62 Issues Workshop*
- 10 a.m. to 5 p.m. Exhibition and Bourse
- 1 p.m. George Washington Masonic Stamp Club ----- Club C
- 2 p.m. American First Day Cover Society ----- Club A  
*Lecture Meeting.*
- Philatelic Literature Association ----- Club B
- 5 p.m. NAPEX Exhibition Closes



## The Society of Philatelic Americans

is geared to serve the **average** collector.

Its *Journal*, appearing monthly, contains articles based on the known interests of its members.

Its *Sales Circuits*, available to members, contain fine material at fair prices.



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## NAPEX JUDGES

Charles I. Ball, Cleveland, Ohio  
Leslie A. Davenport, Toronto, Canada  
Claude W. Degler, Milwaukee, Wis.  
Vincent Domanski, Jr., Philadelphia, Pa.  
Homer L. Jones, Washington, D.C.  
Basil C. Pearce, Oakland, Calif.  
Rowland P. Pollard, Proctorsville, Vt.  
Dr. Gerald B. Smith, Woodburn, Ore.  
A. Earl Weatherly, Greensboro, N.C.

\* \* \* \* \*

The judges have the privilege of consulting independent opinion should they desire, but in all cases their decision shall be final.

## NAPEX AWARDS

NAPEX First, Second, and Third Awards will be made on an "open show" basis, without regard to classification, or to the various Society awards.

## SOCIETY AWARDS

### *American First Day Cover Society:*

Norman H. Lee Grand Award  
Bernard Ring Award -- for best U.S.  
Washington Press Award -- for best Topical

### *American Philatelic Congress:*

President's Award -- for research  
Vice-President's Award (unrestricted)  
Secretary's Award (unrestricted)

### *American Philatelic Society:*

Uncle Billy Stone Award -- best by A.P.S. member  
(Donated by Louis S. Werner)  
Ingeborg Herst Memorial Plaque -- best by Woman Exhibitor  
(Donated by Mr. & Mrs. David Kent)  
A.P.S. Research Medal -- for best research by a member

### *American Topical Association:*

Plaque -- for best Topical (not limited)  
President's Award -- for 2nd best Topical (must be a member)  
A.T.A. Certificates (3rd & 4th) -- with one year membership or  
renewal



## Let's do some "Debunking"

In every philatelic magazine you are sure to see ads that wildly proclaim: "We pay highest prices!"

These advertisements are irresponsible nonsense. Only one dealer can at any one time pay the highest price. But, it should be remembered that the dealer that pays the highest price must in turn re-sell to someone else for an even higher price. Simple business economics demand that to stay in business it is necessary to earn a sufficient amount to cover overhead plus a reasonable profit.

Anyone can sell his most popular and finest stamps quickly at what appears to be a favorable price. But then comes the problem of disposing of the remainder of the collection, often of little interest to the average dealer and therefore difficult to move. And when you have finally tabulated your return against your original investment, what started out as a promising transaction often ends up as a headache.

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### *Bureau Issues Association:*

Walter W. Hopkinson Memorial Trophy -- for best in Bureau Issues by a member (can be won only once)

### *China Stamp Society:*

Trophy -- for best in China or Treaty Ports (not including Foreign Offices)

### *Confederate Stamp Alliance:*

C.S.A. Trophy (Can be won only once)

John A. Fox Bowl

Jack Molesworth Trophy

Robert A. Siegel Award

William G. Bogg Award

President's Award

### *Essay-Proof Society:*

Trophy -- for best (any country) by a member

### *Postal History Society:*

Grand Award

Gold

Silver

(all restricted to members)

### *Society of Philatelic Americans:*

President's Trophy -- for best by a member

Research Award Medal -- for first showing of original research (not limited)

### *United Postal Stationery Society:*

Trophy -- for U.S.

Trophy -- for Foreign

### *U.S. Cancellation Club:*

Certificate -- for best U.S. cancellations

---

## BEST WISHES

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## PHILATELIC PERSONALITIES

By Dr. Charles D. Sneller, Peoria, Illinois

Dr. Sneller has kindly consented to show a selection of his internationally famous collection of photographs of "philatelic personalities", taken at conventions and exhibitions all over the United States and Europe. These pictures of philatelists, both the famous and the less well-known, show them in their natural attitudes, at work and at play, in serious discussion and in moments of relaxation; for as Dr. Sneller says, he is interested in catching a "personality likeness" rather than a posed portrait. How well he has succeeded is proven by the attention they attract wherever shown.

The collection is constantly growing and changing as Dr. Sneller travels from show to show adding new faces, and old ones from new angles. He has made a special selection for Napex, and as his pictures have not been shown in the East for several years, even those who have seen them many times will find new shots and new faces to delight them.

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## POST OFFICE DEPARTMENT

By courtesy of the Post Office Department, a special post office station has been established for Napex, with a supply of commemorative stamps and a special canceller reading "Napex Exhibition Sta." This station will be open from 10 a.m. to 6 p.m. each of the four days.

The Philatelic Section of the Post Office Department has provided an exhibit of artists' drawings, essays and proofs of recent commemorative stamps, and also the new improved demonstration of fluorescent "tagged" stamps. These are located in the foyer of the Ambassador Room together with the Post Office station.

### CACHET

A cacheted envelope will be available as a souvenir of the occasion. It features a picture of the new Museum of History and Technology, the home of the new Hall of Philately and Postal History. It will be on sale at the registration desk.

## HERBERT N. DEMOSS--STAMPS

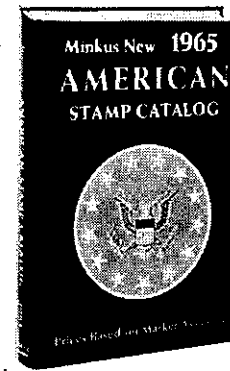
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## 1965 MINKUS CATALOGS

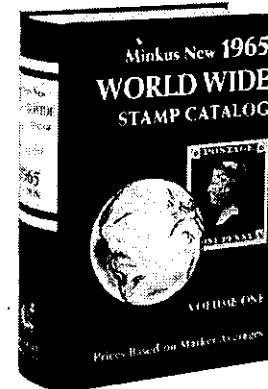
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### MINKUS NEW AMERICAN STAMP CATALOG

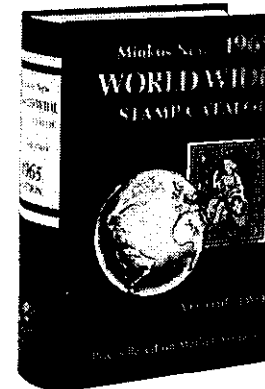
Over 11,000 entries; over 2,100 illustrations; 300 pages. Current market prices include more than 5,000 price changes. Prices listed for singles, blocks, plate blocks, sheets and First Day Covers. Included are all commemoratives, regular issues, duck stamps, postal savings, revenues and postal stationery, Confederate States, U.S. Possessions and Administrative areas and the United Nations stamps. . . . . **\$3.00**



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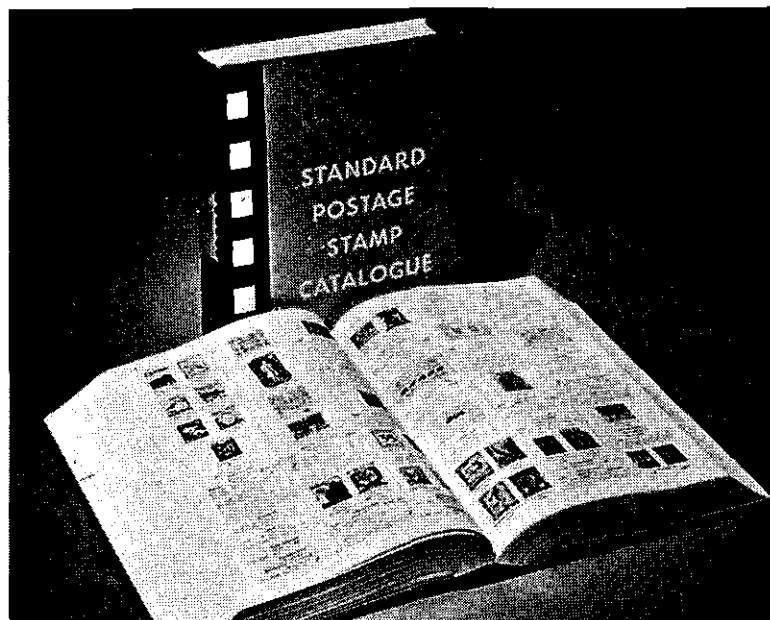
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11	Herbert N. DeMoss	11 W. 25th St., Baltimore 18, Md.
12	Daniel Sefton	4977 Battery Lane, Bethesda 14, Md.
13	R.G. Bower	91 Ingraham Place, Newark, N.J.
14	H.W. Kellick	4 So. Van Dorn, Alexandria, Va.
15	American Eastern Stamp Co.	2503 Lightfoot Drive, Baltimore 9, Md.
16	Marden Ross	P.O. Box 98, Oakdale, Calif.
17	S. Serebrakian	P.O. Box 448, Monroe, N.Y., 10950
18	A.B. Paltz, Jr.	P.O. Box 764, Vineland, N.J.
19	S.A. Cohen	P.O. Box 419, New York 1, N.Y.
20	John A. Fox	110 West 42nd St., New York 36, N.Y.
21	B & B Stamps	908 Chamber of Commerce Bldg., Boston 10, Mass.
22	Almar	252-44 60th Ave., Little Neck 62, N.Y.
23	Lapin's Stamp & Coin Store	87-52 168th St., Jamaica, N.Y.
24	Roiton Stamps	Dover, New Hampshire
25	Hollis Hobby Center	Hollis, New Hampshire.
26	Creed's	P.O. Box 2061, Hollywood, Fla.
27	Maryland Philatelic Centre	1420 East Fort Ave., Baltimore 30, Md.
28	Stamps Unlimited	258 Academy St., South Orange, N.J.
29	Erwin C. Nielsen	1956 N. 40th St., Milwaukee, Wis.
30	Stamp Corner	104 W. South Orange Ave., South Orange, N.J.
31-32	The Salomons	320 Highview Place, Silver Spring, Md.

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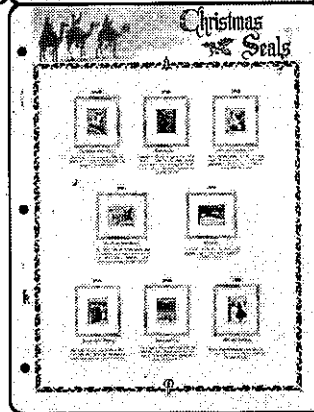
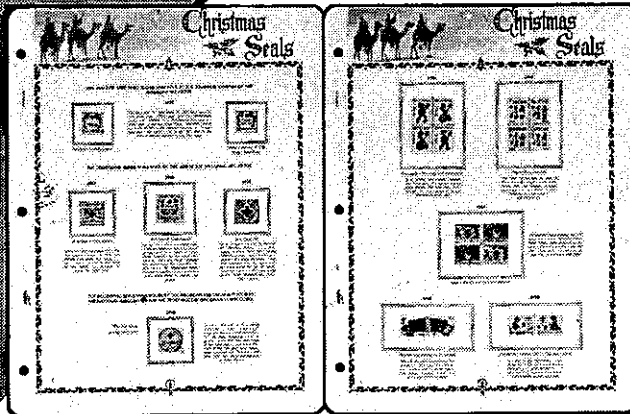
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